



Lebanon United Jobbers

Wholesalers - Distributors of Slush Puppie Brands
1255 Bittner Boulevard
Lebanon, PA 17046

April 25, 2018

Dear Food Service Director,

This is our usual **School Closing and Fall Start-up packet** that we send to you as we come to the end of the school term, with a special **'thank you'** for your continued patience as we roll out our new marketing materials for our JUICE 100 Program. Good things really do take time and this changeover is one more validation of this truth. Happily, the response has been very positive at our updated schools from the students and parents, as well as administrative personnel. We feel confident that ALL schools will open their 2018-19 Fall Food Services Program with the JUICE 100 decaling. The JUICE 100 logo better serves to describe our 100% juice and our program in simple, straight forward messaging, as well as giving the machinery a 'clean and crisp' presentation.

Please fill out the enclosed forms detailing your school's Fall 2018-19 plans and return it via email: customerservice@lujpa.com or fax to 717.273.5001. Call Pat with any questions: (717) 926.1579

Some announcements for you to make note of with your Kitchen Managers and staff when you share all the enclosed information regarding the operation of the machinery and what to do with the machines before we arrive to clean them over the Summer months:

- There are separate sheets for scheduling the start up in Fall 2018 (page1) and a product order form (page 2) that need to be returned to us as soon as possible. On the second page we have listed the flavors and flavor bases that we currently are offering. Your prompt attention for returning these forms helps us to better respond to your needs now, as well as in the Fall.

- To keep the JUICE 100 momentum going for your program, we will be adding some new flavors as well as retiring some older ones for the 2018-19 school year. These new flavors will be available for sampling at the upcoming SNAPa show in Pittsburgh. Your feedback at that time will be important in selecting which of the flavors will ultimately be added to our line-up. In the meantime, if there is a particular flavor that your students are requesting, please let us know on our order form - we've left space for you. If we do not have it, we will try to accommodate your requests as the year moves ahead.

- We will contact you if there is any price increase for our JUICE 100 product. We will send it to you as soon as we would be notified sometime before school lets out in June. We will keep you posted. *Our coupon will available to SNAPa show attendees in August...*

Again, we thank you for your continued patronage to our 100% juice program and we look forward to strengthening our partnership and continuing to meet your high standards and expectations.

The school year, as usual, has flown by despite our continued wintery weather. And, thank goodness we are seeing sunshine and warmer temperatures to make it feel like Spring and the coming Summer will arrive!

Sincerely, *Pat Siegrist*

**PLEASE GIVE THIS PAGE TO YOUR KITCHEN MANAGER OR STAFF
PREPARING FOR SCHOOL CLOSING & WHAT TO DO WITH YOUR MACHINES:**

Ugolini, CAB and BUNN: (two or three bowl visual countertop machines)

To empty bowls:

- 1) Drain product and immediately turn off. (Do NOT run with barrels exposed or with only water in the machine in the freeze mode.)
- 2) Fill bowl with tepid water
- 3) Let stand until entirely melted
- 4) Drain water, repeat if necessary until water runs clear

Stainless Steel Models: 100 F, 100 C, 2217, or SP 12's (back-up machinery)

- 1) Put machine into stirring only or cleanout mode and let defrost (overnight).
- 2) Before you drain machine, make sure water valve handle is OFF. Drain product with machine on STIRRING ONLY MODE or CLEANOUT MODE for better or faster operation. Drain from top spigot first and then from bottom spigot (located under drip pan).
- 3) Fill with tepid water
- 4) Drain water, repeat if necessary until water runs clear
- 5) Turn machine OFF

Auto Fill Back-up Systems:

- 1) Turn water valve to the "OFF" position as usual and please leave the rest of the system as is – our service technicians will be cleaning and sanitizing them as they are scheduled through our office.
- 2) DO turn off the Auto-Fill box "lighted" switch to the "OFF" position.

SCHEDULING SCHOOL CLOSING & SET-UP FOR 2018-19

THIS FORM MUST BE FILLED OUT AND RETURNED.

Almost all of our schools leave their machines in place through out the Summer months so as to ensure a smoother transition when classes resume in the Fall.

Special requests or other considerations: *Contact Pat by (717) 926-1579 or Greg at (717) 304-2171 (cell) or Customer Service at (717) 273-3241 ext. 110 or (800) 422-6397.*

Please note: THIS FORM CONTAINS PERTINENT INFORMATION FOR THE PREPARATION OF YOUR EQUIPMENT FOR THE FALL. Due to the volume of set-ups, our Fall schedule will be based on the order in which your forms are returned!

717.273.5001
ATTN: PAT SIEGRIST

School Name: _____

Address: _____

KM name: _____ email: _____ cell: _____

FSD: _____ email: _____ cell: _____

Office Phone: _____ ext. _____

Date Closing for Summer: _____ Return Date for Staff in Fall: _____

Will hot water be available over the Summer months for onsite cleaning? Yes / No

Will you be undergoing construction / remodeling that requires us to move machines? Y / N

If so, please detail here: _____

First Day of School: _____

Date Requested (by "week of") for set-up in the Fall: _____

_____ No, I do not want the machines to remain in our kitchen/cafeteria during the summer months. *(Please make arrangements for pick-up with Pat IMMEDIATELY: 717.926.1579 or by email to customerservice@lujpa.com).*

_____ Yes, I would like the machinery to remain in our kitchen/cafeteria during the summer months to be cleaned and readied for the fall.

_____ I would like to use some or all of the machinery for Summer/Sports/Children's Programs or add another school in my district for Fall 2018 *(Please make arrangements with Pat: 717.926.1579 or by email to customerservice@lujpa.com).*

_____ Interested in an earlier set-up? Would you be willing to allow us access to your kitchen to start your back-up machines? If so, by what date? _____ *(If you would like to know more, please contact Pat : 717.926.1579 or by email to customerservice@lujpa.com).*

2018-19 OPENING PRODUCT ORDER:
THIS FORM MUST BE FILLED OUT AND RETURNED.

JUICE 100% Neutral Base:

*Please Note: **BIBs** are for use with Auto-Fill systems, **Cases** are for use with top-fill machines.*

Please Send Me:

___ 813352 Neutral Base BIB (this is a plastic bag in a cardboard box)

- OR -

___ 813311 Neutral Base CASE (these are 4 1-gallon jugs in a cardboard box)

Flavor labels for
 flavors selected below
 will be included with
 your set-up.

JUICE 100% Gallon Flavors:

	Individual Gallons	Case of Four
900142 Blue Raspberry	_____	_____
900134 Cherry	_____	_____
814012 Kiwi Strawberry	_____	_____
900480 Mango	_____	_____
900506 Strawberry Lemonade	_____	_____
908632 Mango Strawberry	_____	_____
908533 Dragon Fruit	_____	_____
900779 Black Cherry	_____	_____
814046 Watermelon	_____	_____
814038 Lemon Lime	_____	_____
801993 Grape (Polar Purple)	_____	_____
802017 Orange Frenzy	_____	_____
807743 Green Apple	_____	_____
802090 Cherry Cola	_____	_____
802082 Tropical Punch (Bahama)	_____	_____
802074 Strawberry	_____	_____
Other: _____	_____	_____

**SNAPa Show
 Coupon will be
 offered!**

For those attending the upcoming 2018 SNAPa Show, please visit our booth for additional information on how you can apply this coupon to your initial order!

- OR - JUICE 100% Flavor Base:

*Please Note: **BIBs** are for use with Auto-Fill systems, **Cases** are for use with top-fill machines.*

	BIBs		Cases
813378 Cherry	_____	813329 Cherry	_____
813360 Blue Raspberry	_____	813337 Blue Raspberry	_____
813493 Kiwi Strawberry	_____	813485 Kiwi Strawberry	_____
900209 Frosted Blue Raspberry	_____	900217 Mango	_____
950097 Frosted Snow Cherry	_____	900274 Strawberry Lemonade	_____
		900092 Frosted Blue Raspberry	_____
		900100 Frosted Snow Cherry	_____

Your Cup Order: (Please indicate serving size)
 600171 **6SJ12 Dart cup (6oz. squat cup):** _____ **600023 8SJ12 Dart cup (8 oz. squat cup):** _____

Goodwest Coffee Flavors:

000364 French Vanilla _____	000356 Mocha _____	441956 Cappuccino French Vanilla _____
		442095 Cappuccino Mocha _____
		405993 Hershey's Hot Chocolate _____